



AG GRACE INC



Simplify Your CMMC Journey



From Compliance Confusion to CMMC Confidence: Sarah's Journey with AG Grace

When Sarah Thompson joined DefenseTech Solutions as their new Security Compliance Manager, she was immediately thrown into the deep end. The company is a DoD contractor and handles CUI data so they needed to obtain the CMMC Level 2 certification within the next nine months—a tight timeline for a mid-sized company with limited cybersecurity resources.

"I still remember that first week," Sarah recalls. "I was staring at dozens of CMMC assessment objectives, trying to decipher what each one meant for our systems and processes. The pressure was immense, knowing our company's future contracts depended on getting this right."

Sarah's struggles are common across the defense industrial base. With constantly evolving requirements and technical specifications, many professionals find themselves overwhelmed by the complexity of CMMC compliance.

The Turning Point

Three months into her role, with progress moving slower than expected, Sarah enrolled in AG Grace's CMMC Certified Professional (CCP) training course. The decision changed everything.

"From day one, the AG Grace instructors broke down complex CMMC requirements into manageable components. They weren't just teaching theory—they provided practical examples and exercises I could immediately apply to our company's situation."

What set the training apart was its real-world focus. Rather than just memorizing requirements, Sarah learned implementation strategies, documentation processes, and assessment preparation techniques that addressed her specific challenges.

Measurable Impact

Within weeks of completing the CCP course, Sarah:

- Developed a comprehensive CMMC implementation roadmap
- Correctly prioritized high-risk areas requiring immediate attention
- Established proper documentation protocols that satisfied auditor requirements
- Gained confidence in communicating compliance needs to executive leadership

Eight months later, Sarah returned to AG Grace for their Certified CMMC Assessor (CCA) training. The advanced knowledge positioned her as the in-house expert for their official assessment.

"When the assessment team arrived, I wasn't nervous anymore. I knew exactly what they would look for and how to demonstrate our compliance. The assessor even commented on how well-prepared we were compared to other organizations they had evaluated."

The Result

DefenseTech Solutions passed their CMMC assessment on the first attempt. Even more impressive, the company reduced their expected compliance costs by 30% through efficient implementation strategies learned during AG Grace training.

Sarah has since been promoted to Director of Cybersecurity Compliance, overseeing all certification efforts across the company.

"I can't imagine navigating the CMMC process without the foundation I received from AG Grace. Their training didn't just help me understand compliance requirements—it transformed my career trajectory and our company's competitive position in the defense market."

Join professionals like Sarah who have transformed their CMMC journey through AG Grace training. Our CCP and CCA courses provide the knowledge, tools, and confidence you need to navigate complex compliance requirements and advance your career. Register today to secure your spot in our next training cohort. www.aggrace.com/CMMC



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